TAX-ADVANTAGED RETIREMENT PLAN DESIGN, CONSULTING, & TPA

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## 2010 ANNUAL DOLLAR LIMITS FOR PROFIT SHARING 401(k) PLANS AND MAXIMUM CONTRIBUTION STRATEGIES

| 401(k) Contribution Limits |                         |  |  |  |  |  |
|----------------------------|-------------------------|--|--|--|--|--|
| Calendar<br>Year           | Maximum 401(k) Deferral | Catch-up Contribution for<br>Those Attaining Age 50 or<br>Better | Maximum Total 401(k) Contribution for those Age 50 or Better |  |  |  |
| 2010                       | 16,500                  | 5,500  | 22,000   |  |  |  |
| 2009                       | 16,500                  | 5,500  | 22,000   |  |  |  |
| 2008                       | 15,500                  | 5,000  | 20,500   |  |  |  |

- Above figures are calendar year limits.
- 401(k) contributions by "Highly Compensated Employees" (HCEs) may be subject to lower limits if you do not have a 401(k) Safe Harbor election in effect. Call us to discuss 401(k) Testing Strategies.
- SIMPLE Plan limits for 2009 are \$11,500 plus \$2,500 catch-up; significantly less than 401(k).

| Defined Contribution (i.e., Profit Sharing, Match & 401(k) Combined) Contribution Limits |   |  |                                |                               |  |
|--|---|--|--------------------------------|-------------------------------|--|
|  | Maximum Defined<br>Contribution Limit<br>(i.e. Profit<br>Sharing, Match &<br>401(k) | Plus Catch-up<br>Contribution<br>For those 50 or<br>Better | Combined Total<br>Annual Limit | Maximum Compensation<br>Limit |  |
| 2010   | 49,000  | 5,500  | 54,500                         | 245,000                       |  |
| 2009   | 49,000  | 5,500  | 54,500                         | 245,000                       |  |
| 2008   | 46,000  | 5,000  | 51,000                         | 230,000                       |  |

- Your plan must include a 401(k) feature in order to enable owners to reach the "Combined Total Annual Contribution Limit".
- It is helpful for owners to earn "Maximum Compensation" so as to hold down the rate of contribution for staff. Compensation in excess of "Max" is not counted.

| Highly Compensated Employee ("HCE") Indexed Limits |                          |                            |  |  |  |  |
|--|--------------------------|----------------------------|--|--|--|--|
| If Compensation in This Year                       | <b>Equals or Exceeds</b> | Employee will be an HCE In |  |  |  |  |
| 2010   | 110,000                  | 2011                       |  |  |  |  |
| 2009   | 110,000                  | 2010                       |  |  |  |  |
| 2008   | 105,000                  | 2009                       |  |  |  |  |

- 5% Owners & Family Members are HCEs regardless Compensation
- HCEs can be limited to 20% most highly paids if Plan has a "Top Paid Group" election in effect.
- HCE status can create testing problems OR significant planning opportunities. Please call us to discuss.